Reality-Based Store — accountant pack

Sealed launch kit 25 Nov 2026 20:04Z UTC — `dist_launch_kit.zip` sha256 353dc57f7d51adae39406b1e2389e921dcc5062d19a9c0dd7663d9db9db827fb (26 entries). Everything money-related is in the three documents that follow; all amounts are AUD, GST is stated wherever it applies, and bracketed fields are completed at signing.

Where the numbers live: **invoice template** = what gets billed per build; **scope & deposit agreement** = payment terms (50% deposit before compute, 50% on acceptance, fix-or-refund clause, GST exclusive pricing); **deal split sheet** = revenue share with referral partners (50/50 full cycle, 70/30 warm intro, net-of-GST, payout within 24 h of client funds clearing).

> *TEMPLATE — bracketed fields ([...]) are completed at signing; sample terms shown.*

TAX INVOICE — 50% UPFRONT DEPOSIT

Invoice #: [INVOICE_NO] **Date**: [DATE]

From: [BUILDER LEGAL NAME] · ABN [ABN] · [ADDRESS] · [EMAIL] · [PHONE]

To: [CLIENT LEGAL NAME] · ABN [CLIENT_ABN] · [CLIENT_ADDRESS]

Line	Description	Amount (AUD)
1	Headless commerce build — [PROJECT_SHORT_NAME] (per Scope & Deposit Agreement, scope locked to `[REPO_URL]@[COMMIT]`) — 50% upfront deposit before compute starts	$[DEPOSIT_EX_GST]
	Subtotal (ex GST)	$[DEPOSIT_EX_GST]
	GST 10%	$[GST]
	Total due (AUD)	**$[DEPOSIT_INC_GST]**

Pay within 7 days — deposit via one of:

- PayID / OSKO: **[PAYID]**
- Stripe invoice: **[STRIPE_LINK]**
- Bank transfer (Wise/local): BSB **[BSB]** · Account **[ACCOUNT]** · Reference [INVOICE_NO]

GST registered: [YES/NO]. Deposit is credited against the final invoice; balance of

50% due on written acceptance per the Scope & Deposit Agreement (Victoria, Australia).

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Scope And Deposit Agreement

Agreement date: [DATE]

Builder: [BUILDER NAME], ABN [ABN] ("Builder")

Client: [CLIENT NAME], ABN [CLIENT ABN] ("Client")

1. Scope of Work (Fixed Fee)

Builder will deliver the project described in Schedule A (the "Deliverables") for a **fixed fee of AUD $[FIXED FEE]**, exclusive of GST. The fixed fee covers the scope defined below and nothing outside it; changes to scope are quoted and agreed in writing before any additional work begins.

Source of Truth: The Deliverables are defined exclusively by the repository at **[REPO_URL]** at commit **[COMMIT]** (written as `[REPO_URL]@[COMMIT]`). Acceptance is measured against that commit — no verbal or email description of scope overrides it.

2. Timeline / SLA

Builder will deliver within **5–10 business days** from the Deposit Clearance Date (Section 3). This window is deliberately conservative and includes time for testing and one revision round. Deliverables handed over on or before day 10 are on time.

3. Deposit — 50% Upfront Before Compute

Client pays a **non-refundable deposit of 50% of the fixed fee (AUD $[DEPOSIT AMOUNT]) before** any compute is run, environments are provisioned, or work begins. Accepted payment channels:

- **PayID:** [PAYID]
- **OSKO:** via [PAYID]
- **Stripe:** [STRIPE ACCOUNT]
- **Wise:** [WISE ACCOUNT]

The **Deposit Clearance Date** is the date the deposit lands in Builder's account. The remainder — the final 50% — is due on acceptance of the Deliverables. Acceptance is given, or deemed given 5 business days after delivery absent a written objection listing the failing items, under the fix-or-refund clause below.

3.1 Fix-or-Refund

If the Client objects in writing within the 5-business-day window, listing failing items against the agreed Acceptance Criteria, the Builder has 5 further business days to remedy each material failure at no extra charge. If a listed material failure remains unremedied

after that period, the Client may terminate and the Builder refunds the proportion of the deposit attributable to the undelivered scope, through the original payment channel. Minor cosmetic deviations from the reference store do not count as material failures.

4. Intellectual Property

On final payment clearance (the final 50% received in full), **100% of the IP in the Deliverables transfers to the Client**, including all source code written specifically for this project under `[REPO_URL]@[COMMIT]`.

Builder retention: Builder **retains all rights** to its pre-existing and general-purpose **orchestrator and router tooling** (build harnesses, dispatch/routing layers, agent-orchestration frameworks, and related utilities), whether or not they were used to produce the Deliverables. These tools are licensed to the Client for use inside the Deliverables but are not assigned. The Client owns the Deliverables; Builder owns the tools that made them.

5. Governing Law

This agreement is governed by the laws of **Victoria, Australia**, and the parties submit to the jurisdiction of the courts of Victoria.

6. Signatures

Party	Name	Signature	Date
Builder	[BUILDER NAME]	_____	[DATE]
Client	[CLIENT NAME]	_____	[DATE]

Schedule A — Deliverables: the state of `[REPO_URL]@[COMMIT]` as described in Section 1.

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Partner Deal Split Sheet

Split of the **net fixed fee** (after GST and payment-processor fees) for deals where the Partner brings work to the Builder.

Split Table

#	Partner role	What the Partner did	Builder	Partner	Example (AUD $10,000 net)
1	**Full cycle**	Partner **sources, scopes AND closes** the client	**50/50 → 50%**	**50%**	Builder $5,000 / Partner $5,000
2	**Warm intro only**	Partner makes a **warm introduction only** — Builder scopes and closes	**70/30 builder-favour → 70%**	**30%**	Builder $7,000 / Partner $3,000

Rules

Item	Rule
Classification	Role is fixed **in writing before the deposit invoice goes out**; if unset, the deal defaults to Row 2 (warm intro).
Trigger	Partner's cut is earned when the **client's funds clear** Builder's account (deposit and final payment each count as their own clearing event; the split applies pro-rata to each instalment).
Payout timing	Builder pays the Partner **within 24 hours of client funds clearing**.
Deductions	Split is on **net** received: GST out, payment-processor fees (Stripe/Wise) deducted before the split. PayID/OSKO carry no processor fee.
Clawback	If a client refunds in full within the SLA due to Builder non-delivery, the Partner's cut on that instalment is reversed on the next payout.

Payout Channels (Builder → Partner)

Channel	Account
PayID	[PARTNER PAYID]
Bank / Stripe	[STRIPE ACCOUNT]

Builder remittance accounts (for reference): PayID **[PAYID]** · ABN **[ABN]** · Stripe **[STRIPE ACCOUNT]**.

All amounts in AUD. Governing law: Victoria, Australia.